



September 29, 2014

Franz Hoefflerle, Finance Director
Diocese of Duluth
2830 East 4th Street
Duluth, Minnesota 55812

In accordance with your request, we are transmitting the accompanying PDF file, which contains an electronic final version of the statements of financial position and the related statements of activities and cash flows for the years then ended and the related notes to the financial statements for the years ended June 30, 2014 and 2013, for Diocese of Duluth. We understand that your request for the electronic copy has been made as a matter of convenience. You understand that electronic transmissions are not entirely secure and that it is possible for confidential financial information to be intercepted by others.

These financial statements and our reports on them are not to be modified in any manner. This final version supersedes all prior drafts. Any preliminary draft version of the financial statements previously provided to you in an electronic format should be deleted from your computer, and all printed copies of any superseded preliminary draft versions should likewise be destroyed.

Professional standards and our Firm policies require that we perform certain additional procedures whenever our reports are included, or we are named as accountants, auditors, or "experts" in a document used in a public or private offering of equity or debt securities. Accordingly, as provided for and agreed to in the terms of our arrangement letter, Diocese of Duluth will not include our reports, or otherwise make reference to us, in any public or private securities offering without first obtaining our consent. Any request to consent is also a matter for which separate arrangements will be necessary. After obtaining our consent, Diocese of Duluth also agrees to provide us with printer's proofs or masters of such offering documents for our review and approval before printing, and with a copy of the final reproduced material for our approval before it is distributed. In the event our auditor/client relationship has been terminated when Diocese of Duluth seeks such consent, we will be under no obligation to grant such consent or approval.

McGladrey LLP

A handwritten signature in black ink, appearing to read 'James B. Spreitzer', written in a cursive style.

James B. Spreitzer
Partner

Diocese of Duluth

Financial Report
June 30, 2014

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Independent Auditor's Report

The Board of Directors
Diocese of Duluth
Duluth, Minnesota

Report on the Financial Statements

We have audited the accompanying financial statements of the Diocese of Duluth, which comprise the statements of financial position as of June 30, 2014 and 2013, and the related statements of activities and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Diocese of Duluth as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

McGladrey LLP

Duluth, Minnesota
September 26, 2014

Diocese of Duluth

**Statements of Financial Position
June 30, 2014 and 2013**

| | 2014 | 2013 |
|--|---------------------|---------------------|
| Assets | | |
| Current Assets | | |
| Cash and cash equivalents | \$ 624,363 | \$ 1,008,623 |
| Accounts receivable (Note 5) | 270,049 | 211,467 |
| Accrued interest receivable | 5,602 | 5,049 |
| Notes and loan receivable, current maturities (Note 2) | 38,523 | 10,225 |
| Prepaid expenses | 34,388 | 111,500 |
| Total current assets | 972,925 | 1,346,864 |
| Other Assets | | |
| Investments (Note 3) | 3,889,959 | 3,299,090 |
| Notes and loan receivable, less current maturities (Note 2) | 24,034 | 30,687 |
| | 3,913,993 | 3,329,777 |
| Property and Equipment, net (Note 4) | 711,781 | 1,237,750 |
| Total assets | \$ 5,598,699 | \$ 5,914,391 |
| Liabilities and Net Assets | | |
| Current Liabilities | | |
| Accounts payable | \$ 157,035 | \$ 211,854 |
| Accrued payroll and related liabilities | 81,205 | 103,236 |
| Other postretirement and pension benefits | 567,057 | 647,023 |
| Trust accounts | 191,174 | 219,962 |
| Deferred revenue | 95,300 | 97,322 |
| Other current liabilities | 60,000 | 15,000 |
| Total current liabilities | 1,151,771 | 1,294,397 |
| Long-Term Liabilities, other postretirement and pension benefits (Notes 6 and 7) | 11,517,663 | 10,949,431 |
| Total liabilities | 12,669,434 | 12,243,828 |
| Net Assets (Deficit) | | |
| Unrestricted | (7,886,696) | (7,294,706) |
| Temporarily restricted (Note 9) | 715,961 | 865,269 |
| Permanently restricted (Note 10) | 100,000 | 100,000 |
| Total net deficit | (7,070,735) | (6,329,437) |
| Total liabilities and net assets | \$ 5,598,699 | \$ 5,914,391 |

See Notes to Financial Statements.

Diocese of Duluth

Statements of Activities

Years Ended June 30, 2014 and 2013

| | 2014 | 2013 |
|---|-----------------------|-----------------------|
| Changes in Unrestricted Net Assets | | |
| Revenues | \$ 2,748,739 | \$ 3,267,726 |
| Net assets released from time restrictions | 765,313 | 719,284 |
| Total unrestricted revenues and net assets released from restrictions | 3,514,052 | 3,987,010 |
| Expenses: | | |
| Program | 2,132,172 | 2,314,637 |
| General | 1,288,197 | 1,471,011 |
| Total operating expenses, excluding unfunded periodic pension and other postretirement health benefit cost | 3,420,369 | 3,785,648 |
| Income from operations prior to unfunded periodic pension and other postretirement health benefit cost | 93,683 | 201,362 |
| Unfunded periodic pension and other postretirement health benefit cost | 447,252 | 960,596 |
| Loss from operations | (353,569) | (759,234) |
| Other changes in unrestricted net assets: | | |
| Unrealized gain on investments | 433,396 | 149,869 |
| Realized gain on investments | 38,335 | 199,703 |
| Loss on sale of land | (215,341) | - |
| Loss on impairment, land | (241,964) | - |
| (Increase) decrease in additional liabilities: | | |
| Pension benefits (Note 6) | 509,035 | 1,491,046 |
| Other post retirement benefits (Note 7) | (761,882) | 854,367 |
| Increase (decrease) in unrestricted net assets | (591,990) | 1,935,751 |
| Changes in Temporarily Restricted Net Assets | | |
| United Catholic Appeal: | | |
| Contributions restricted for subsequent fiscal year | 603,913 | 679,106 |
| Net assets released from restrictions | (679,106) | (596,829) |
| Flood contributions | 780 | 131,527 |
| Other contributions | 11,312 | 60,467 |
| Net assets released from restrictions | (86,207) | (122,455) |
| Increase (decrease) in temporarily restricted net assets | (149,308) | 151,816 |
| Increase (decrease) in net assets | (741,298) | 2,087,567 |
| Net Assets (Deficit) | | |
| Beginning of year | (6,329,437) | (8,417,004) |
| End of year | \$ (7,070,735) | \$ (6,329,437) |

See Notes to Financial Statements.

Diocese of Duluth

**Statements of Cash Flows
Years Ended June 30, 2014 and 2013**

| | 2014 | 2013 |
|--|-------------------|---------------------|
| Cash Flows from Operating Activities | | |
| Increase (decrease) in net assets | \$ (741,298) | \$ 2,087,567 |
| Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used in) operating activities: | | |
| Depreciation | 101,799 | 117,408 |
| Loss on sale of land | 215,341 | - |
| Loss on impairment, land | 241,964 | - |
| Newman Center contribution | - | 170,795 |
| Unrealized gain on investments | (433,396) | (149,869) |
| Changes in assets and liabilities: | | |
| Accounts receivable | (58,582) | (54,874) |
| Accrued interest receivable | (553) | (2,160) |
| Prepaid expenses | 77,112 | 29,716 |
| Accounts payable | (54,819) | 85,921 |
| Accrued payroll and related liabilities | (22,031) | 61,477 |
| Trust accounts | (28,788) | 108,698 |
| Deferred revenue | (2,022) | (26,837) |
| Other current liabilities | 45,000 | (390,268) |
| Other postretirement and pension benefits | 488,266 | (1,438,122) |
| Net cash provided by (used in) operating activities | (172,007) | 599,452 |
| Cash Flows from Investing Activities | | |
| Principal payments received on notes and loan receivable | 9,485 | 4,456 |
| Capital expenditures | (109,397) | (12,877) |
| Cash received from sale of property and equipment | 45,132 | - |
| Purchases of investments | (842,850) | (1,265,375) |
| Sales and maturities of investments | 685,377 | 1,362,601 |
| Net cash provided by (used in) investing activities | (212,253) | 88,805 |
| Net increase (decrease) in cash and cash equivalents | | |
| | (384,260) | 688,257 |
| Cash and Cash Equivalents | | |
| Beginning | 1,008,623 | 320,366 |
| Ending | <u>\$ 624,363</u> | <u>\$ 1,008,623</u> |
| Supplemental Disclosures | | |
| Contribution of land, building and improvements to the Newman Center | <u>\$ -</u> | <u>\$ 170,795</u> |
| Sale of land in exchange for promissory note | <u>\$ 31,131</u> | <u>\$ -</u> |

See Notes to Financial Statements.

Diocese of Duluth

Notes to Financial Statements

Note 1. Nature of Organization and Significant Accounting Policies

Nature of organization: The Diocese of Duluth (the Diocese), from its offices in Duluth, Minnesota, collaborates in spreading the Catholic Faith with approximately 95 independent parishes/missions located within its diocesan territory. The Diocese provides guidance and some centralized services/benefits to the parish corporations.

A summary of the Diocese's significant accounting policies follows:

The Diocese prepares its financial statements in accordance with generally accepted accounting principles (GAAP) promulgated in the United States of America for not-for-profit entities. The significant accounting policies used by the Diocese are described below to enhance the usefulness and understandability of the financial statements.

Net assets: The financial statements report net assets and changes in net assets in three classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

- *Unrestricted net assets.* Unrestricted net assets are resources available to support operations. The only limits on the use of unrestricted net assets are the broad limits resulting from the nature of the Diocese, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.
- *Temporarily restricted net assets.* Temporarily restricted net assets are resources that are restricted by a donor for use for a particular purpose or in a particular future period. The Diocese's unspent contributions are classified in this class if the donor limited their use, as are the unspent appreciation of its donor-restricted endowment funds. When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from temporarily restricted to unrestricted net assets. Net assets restricted for acquisition of buildings or equipment (or less commonly, the contribution of those assets directly) are reported as temporarily restricted until the specified asset is placed in service by the Diocese, unless the donor provides more specific directions about the period of its use.
- *Permanently restricted net assets.* Permanently restricted net assets are resources whose use by the Diocese is limited by donor-imposed restrictions that neither expire by being used in accordance with a donor's restriction nor by the passage of time. The portion of the Diocese's donor-restricted endowment funds that must be maintained in perpetuity are classified in this net asset class.

Basis of accounting and reporting: The Diocese's policy is to prepare its financial statements on the accrual basis of accounting. If an expenditure results in the acquisition of an asset having an estimated useful life which extends substantially beyond the year of acquisition, the expenditure is capitalized.

Cash and cash equivalents: Substantially all cash and cash equivalents consist of money market funds held by one financial institution. For purposes of reporting the statement of cash flows, the Diocese considers the money market funds to be cash equivalents. The Diocese maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Diocese has not experienced any losses in such accounts. The Diocese believes it is not exposed to any significant credit risk on cash and cash equivalents.

Diocese of Duluth

Notes to Financial Statements

Accounts receivable: The Diocese extends credit to the independent parish corporations and others located within its territory, primarily on an unsecured basis, on terms that are established for each account. The Diocese establishes allowances for doubtful accounts based on the status of the receivables at year-end, historical losses, and existing economic conditions. Uncollectible receivables are written off in the year that amounts are determined to be uncollectible. Accounts are considered past due if payment is not received according to agreed-upon terms.

Certificates of deposit: Certificates of deposit are carried at cost which approximates fair value.

Investments: Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value in the statement of financial position. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Investment income or loss (including gains and losses on investments, interest, and dividends) is included in the statement of activities as increases or decreases in unrestricted net assets unless the income or loss is restricted by donor or law.

Fair value measurements: The Diocese reports its fair value measures using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

- *Level 1.* Quoted prices for identical assets or liabilities in active markets to which the Diocese has access at the measurement date.
- *Level 2.* Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include:
 - quoted prices for similar assets or liabilities in active markets;
 - quoted prices for identical or similar assets in markets that are not active;
 - observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves); and
 - inputs derived principally from, or corroborated by, observable market data by correlation or by other means.
- *Level 3.* Unobservable inputs for the asset or liability should be used to measure the fair value to the extent that observable inputs are not available.

When available, the Diocese measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. However, Level 1 inputs are not available for many of the assets and liabilities that the Diocese is required to measure at fair value (for example, unconditional promises to give and in-kind contributions).

The primary uses of fair value measures in the Diocese's financial statements are:

- initial measurement of noncash gifts, including gifts of investment assets and unconditional promises to give.
- recurring measurement of investments (Note 3).

Changes in fair value levels: To assess the appropriate classification of investments within the fair value hierarchy, the availability of market data is monitored. Changes in economic conditions or valuation techniques may require the transfer of investments from one fair value level to another. In such instances, the transfer is reported at the end of the reporting period.

The significance of transfers between levels is evaluated based upon the nature of the investment and size of the transfer relative to total net assets available for benefits. For the year ended June 30, 2014, there were no transfers in or out of Levels 1, 2, or 3.

Diocese of Duluth

Notes to Financial Statements

Property and equipment: Property and equipment are stated at cost, or if acquired by donation, the fair market value at date of donation. Depreciation is computed using the straight-line method.

Trust accounts: Trust accounts are used as clearing or agency accounts for the receipt and disbursement of money for various organizations or functions where the Diocese functions solely as an intermediary in handling such funds.

Deferred revenue: The Diocese receives an administrative fee on the insurance program that covers parishes and schools located within its diocesan territory. Deferred revenue represents amounts received on this program that have not yet been earned.

Postretirement benefits: The Diocese provides certain healthcare benefits for its retired priests. The Diocese follows the Financial Accounting Standards Board (FASB) issued guidance Compensation – Retirement Benefits Topic (Defined Benefit Plans – Pension Subtopic), of the FASB Accounting Standards Codification (ASC), to account for the costs of those benefits. Guidance on this topic requires detailed disclosures about employers' plan assets in a defined benefit pension or other postretirement plan, including employers' investment strategies, major categories of plan assets, concentrations of risk within plan assets, and inputs and valuation techniques used to measure the fair value of plan assets. The Topic also requires, for fair value measurements using significant unobservable inputs (Level 3), disclosure of the effect of the measurements on changes in plan assets for the period.

Fundraising expenses: Fundraising expenses for the years ended June 30, 2014 and 2013, were \$151,160 and \$140,602, respectively, and are included in general expenses.

Current accounting developments: In May 2014, the FASB issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers*. ASU 2014-09 supersedes the revenue recognition requirements in *Revenue Recognition (Topic 605)*, and requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. ASU 2014-09 is effective for fiscal years beginning on January 1, 2018, including interim periods within that reporting period. Management is currently evaluating the effect that adopting this new accounting guidance will have on the statements of activities, cash flows and financial position. Management does not, at this time, anticipate a material impact to the financial statements once implemented.

Use of estimates in the preparation of financial statements: The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent events: Management has evaluated subsequent events through September 26, 2014, which is the date the financial statements were available to be issued.

Note 2. Notes and Loans Receivable

Notes and loans receivable consist of the following at June 30,

| | 2014 | 2013 |
|-------------------------|-----------------|-----------------|
| Promissory notes | \$ 62,556 | \$ 40,911 |
| Loans receivable | 1 | 1 |
| | <hr/> 62,557 | <hr/> 40,912 |
| Less current maturities | 38,523 | 10,225 |
| | <hr/> \$ 24,034 | <hr/> \$ 30,687 |

Diocese of Duluth

Notes to Financial Statements

The Diocese, at the inception of St. Ann's Home (a HUD financed facility for elderly housing), loaned approximately \$260,000 for working capital of which approximately \$78,000 has been repaid through June 30, 2014. Although a portion of the \$182,000 balance may be repaid, collection is doubtful and the Diocese values the receivable at the nominal amount of \$1.

Note 3. Investments

Investments consist of the following at June 30,

| | 2014 | 2013 |
|-----------------------------|---------------------|---------------------|
| Certificates of deposit | \$ - | \$ 75,000 |
| Mutual funds | 2,894,765 | 2,599,077 |
| Corporate bonds and notes | 127,288 | 51,434 |
| U.S. Government obligations | 77,407 | 113,897 |
| Alternative investments | - | 117,330 |
| Real asset funds | 418,847 | 338,426 |
| Complimentary strategies | 371,652 | 3,926 |
| | <u>\$ 3,889,959</u> | <u>\$ 3,299,090</u> |

The following summarizes the levels in the fair value hierarchy of the Diocese's investments carried at fair value at June 30, 2014 and 2013.

| | 2014 | | | |
|-----------------------------|---------------------|-------------------|-------------|---------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Mutual funds: | | | | |
| Domestic | \$ 1,700,435 | \$ - | \$ - | \$ 1,700,435 |
| International | 1,194,330 | - | - | 1,194,330 |
| Corporate bonds and notes | - | 127,288 | - | 127,288 |
| U.S. Government obligations | - | 77,407 | - | 77,407 |
| Real asset funds | 418,847 | - | - | 418,847 |
| Complimentary strategies | 371,652 | - | - | 371,652 |
| | <u>\$ 3,685,264</u> | <u>\$ 204,695</u> | <u>\$ -</u> | <u>\$ 3,889,959</u> |

| | 2013 | | | |
|-----------------------------|---------------------|-------------------|-------------------|---------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Mutual funds: | | | | |
| Domestic | \$ 1,610,419 | \$ - | \$ - | \$ 1,610,419 |
| International | 988,658 | - | - | 988,658 |
| Corporate bonds and notes | - | 51,434 | - | 51,434 |
| U.S. Government obligations | - | 113,897 | - | 113,897 |
| Alternative investments | - | - | 117,330 | 117,330 |
| Real asset funds | 338,426 | - | - | 338,426 |
| Complimentary strategies | 3,926 | - | - | 3,926 |
| | <u>\$ 2,941,429</u> | <u>\$ 165,331</u> | <u>\$ 117,330</u> | <u>\$ 3,224,090</u> |

Diocese of Duluth

Notes to Financial Statements

The changes in investments measured at fair value for which the Diocese has used Level 3 inputs to determine fair value are as follows:

| | Alternative Investments |
|-----------------------|----------------------------|
| Balance June 30, 2013 | \$ 117,330 |
| Sales and settlements | (101,392) |
| Net realized losses | (15,938) |
| Balance June 30, 2014 | <u>\$ -</u> |

The Diocese also makes fair value disclosures as it relates to the Company-sponsored defined benefit pension plan (Note 6).

Note 4. Property and Equipment

A summary of property and equipment is as follows at June 30,

| | 2014 | 2013 | Lives (Years) |
|-------------------------------|-------------------|---------------------|------------------|
| Land | \$ 77,469 | \$ 599,783 | |
| Buildings and improvements | 2,591,386 | 2,543,526 | 10-40 |
| Furniture and fixtures | 166,193 | 166,193 | 5 |
| Equipment and vehicles | 243,073 | 243,373 | 5-10 |
| | <u>3,078,121</u> | <u>3,552,875</u> | |
| Less accumulated depreciation | 2,366,340 | 2,315,125 | |
| | <u>\$ 711,781</u> | <u>\$ 1,237,750</u> | |

During 2014 the Diocese had a market value appraisal performed with regard to certain land. Based on the appraisal the Diocese recorded a loss on impairment of \$241,964 which is included in other changes in unrestricted net assets in the Statements of Activities. There was no impairment in 2013.

Note 5. Accounts Receivable

| | 2014 | 2013 |
|--------------------------------------|-------------------|-------------------|
| Accounts receivable | \$ 541,549 | \$ 425,067 |
| Less allowance for doubtful accounts | 271,500 | 213,600 |
| | <u>\$ 270,049</u> | <u>\$ 211,467</u> |

Note 6. Pension Plans

The Diocese has a defined contribution pension plan for any lay employees hired subsequent to the July 1, 2009, freezing of the Diocese lay defined benefit pension plan. The Diocese and parishes will make a base contribution of 3 percent and up to an additional 3 percent match of base compensation for eligible employees who have completed at least one year of service. Pension expense for the plan was \$85,486 and \$57,768 for the years ended June 30, 2014 and 2013, respectively, which was primarily reimbursed by the parishes and other supported programs.

Diocese of Duluth

Notes to Financial Statements

Eligible lay employees of the Diocese and members of the Diocese clergy are included in separate trustee administered defined benefit pension plans which include employees and clergy of the parishes, and other programs supported by the Diocese. The plan covering lay employees was frozen on January 1, 2009, and no new employees hired after that date may participate in the plan. The pension plans are noncontributory for employees. Currently, the Diocese's policy is to fund pension costs and allocate the cost to the parishes, and other supported programs based on the participants. Pension cost reimbursed by these entities was \$603,201 and \$508,210 for the years ended June 30, 2014 and 2013, respectively.

In accordance with the provisions set forth in the Compensation – Retirement Benefits Topic (Defined Benefit Plans – Pension Subtopic) of the FASB ASC, employers are required to recognize the overfunded or underfunded status of defined benefit pension and postretirement plans as an asset or liability in its balance sheet and to recognize changes in that funded status in the year in which the changes occur through the statement of activities. The funded status of a benefit plan is measured as the difference between the fair value of plan assets and the accumulated postretirement benefit obligation. The amounts recognized as other changes in unrestricted net assets in the statements of activities include costs associated with actuarial gains or losses, prior service costs or credits, and transition assets or obligations that resulted during the period but were not recognized as a component of net periodic benefit cost. These amounts, recognized as other changes in unrestricted net assets, are adjusted as they are subsequently recognized as components of net periodic benefit costs.

The following shows the Plans' funded status and amounts recognized in the accompanying balance sheets at June 30, 2014:

| | Lay Plan | Clergy Plan |
|---|-----------------------|-----------------------|
| Change in projected benefit obligation: | | |
| Projected benefit obligation, beginning | \$ 11,512,157 | \$ 7,929,661 |
| Service cost | 307,550 | 133,650 |
| Interest cost | 504,772 | 344,685 |
| Actuarial (gain) loss | 699,005 | 142,120 |
| Benefits paid | (538,412) | (396,979) |
| Projected benefit obligation, ending | <u>12,485,072</u> | <u>8,153,137</u> |
| Change in plan assets: | | |
| Plan assets at fair value, beginning | 7,982,143 | 4,744,360 |
| Actual return on assets | 1,081,503 | 636,547 |
| Company contributions | 540,044 | 304,441 |
| Benefits paid | (538,412) | (396,979) |
| Plan assets at fair value, ending | <u>9,065,278</u> | <u>5,288,369</u> |
| Funded status | <u>\$ (3,419,794)</u> | <u>\$ (2,864,768)</u> |

Diocese of Duluth

Notes to Financial Statements

The components of the Diocese's net periodic benefit cost for the fiscal year ended June 30, 2014, consists of the following:

| | Lay Plan | Clergy Plan |
|--------------------------------|-------------------|-------------------|
| Service cost | \$ 307,550 | \$ 133,650 |
| Interest cost | 504,772 | 344,685 |
| Expected return on plan assets | (539,612) | (300,111) |
| Amortization of unrecognized: | | |
| Prior service cost | - | 88,980 |
| Net actuarial loss | 224,941 | 157,912 |
| Net periodic benefit cost | <u>\$ 497,651</u> | <u>\$ 425,116</u> |

Actuarial assumptions: The weighted-average assumptions used to determine benefit obligations at June 30, 2014, are shown below:

| | Lay Plan | Clergy Plan |
|-------------------------------|----------|-------------|
| Discount rate | 4.25% | 4.25% |
| Rate of compensation increase | 3.46% | N/A |

The weighted-average assumptions used to determine net periodic benefit cost for the year ended June 30, 2014, follow:

| | Lay Plan | Clergy Plan |
|--|----------|-------------|
| Discount rate | 4.50% | 4.50% |
| Expected long-term rate of return on plan assets | 7.00% | 7.00% |
| Rate of compensation increase | 3.50% | N/A |

Plan assets: The Diocese's asset allocation strategy and process consists of a long-term, risk-controlled approach using diversified investment options with a minimal exposure to volatile investment options like derivatives. The long-term strategy is foremost preserving plan assets from the downside market risk. The investment process uses a diversified allocation of equity, debt, and real estate exposures that are customized to each plan's cash flow benefit needs.

The plan administrator reviews each plan's assets and liabilities with an emphasis on forecasting each plan's cash flow needs. This forecast calculates the allocation percentage of fixed income assets to cover the liabilities needs. The model is quantitatively based and evaluates the plan's current assets plus 5-years of deposit projections and compares it to the current monthly benefit payments with the emerging benefit-liabilities for the next ten years. The data for the deposits and emerging liabilities is provided from the plan's actuarial valuation while the current assets and monthly benefit payments data is provided from the plan administrator's retirement plan accounting system.

| | June 30, 2014 | |
|---------------------------|---------------|-------------|
| | Lay Plan | Clergy Plan |
| Equity securities | 41% | 41% |
| Debt securities | 46% | 46% |
| Balanced/Asset Allocation | 5% | 5% |
| Real estate | 8% | 8% |
| | <u>100%</u> | <u>100%</u> |

Diocese of Duluth

Notes to Financial Statements

In accordance with the Defined Benefit Plans – Pension Subtopic, management assessed the investments in the defined benefit pension plan and determined the fair value hierarchy as discussed in Note 3.

The following shows by level, within the fair value hierarchy, the plan's investments at fair value as of June 30, 2014 and 2013:

| | Lay Plan Investments at Fair Value as of June 30, 2014 | | | |
|------------------------------|--|---------------------|-------------|---------------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Large US Equity | \$ - | \$ 2,262,362 | \$ - | \$ 2,262,362 |
| Small/Mid US Equity | - | 564,464 | - | 564,464 |
| International Equity | - | 921,914 | - | 921,914 |
| Balanced/Asset Allocation | - | 465,905 | - | 465,905 |
| Multi-Strategy - real estate | - | 679,585 | - | 679,585 |
| Fixed Income | - | 4,171,048 | - | 4,171,048 |
| | <u>\$ -</u> | <u>\$ 9,065,278</u> | <u>\$ -</u> | <u>\$ 9,065,278</u> |

| | Lay Plan Investments at Fair Value as of June 30, 2013 | | | |
|----------------------|--|---------------------|-------------|---------------------|
| Large US Equity | \$ - | \$ 2,003,475 | \$ - | \$ 2,003,475 |
| Small/Mid US Equity | - | 515,139 | - | 515,139 |
| International Equity | - | 1,188,334 | - | 1,188,334 |
| Fixed Income | - | 4,275,195 | - | 4,275,195 |
| | <u>\$ -</u> | <u>\$ 7,982,143</u> | <u>\$ -</u> | <u>\$ 7,982,143</u> |

| | Clergy Plan Investments at Fair Value as of June 30, 2014 | | | |
|------------------------------|---|---------------------|-------------|---------------------|
| Large US Equity | \$ - | \$ 1,322,111 | \$ - | \$ 1,322,111 |
| Small/Mid US Equity | - | 329,880 | - | 329,880 |
| International Equity | - | 538,681 | - | 538,681 |
| Balanced/Asset Allocation | - | 272,264 | - | 272,264 |
| Multi-Strategy - real estate | - | 397,074 | - | 397,074 |
| Fixed Income | - | 2,428,359 | - | 2,428,359 |
| | <u>\$ -</u> | <u>\$ 5,288,369</u> | <u>\$ -</u> | <u>\$ 5,288,369</u> |

| | Clergy Plan Investments at Fair Value as of June 30, 2013 | | | |
|---------------------------|---|---------------------|-------------|---------------------|
| Large US Equity | \$ - | \$ 1,200,316 | \$ - | \$ 1,200,316 |
| Small/Mid US Equity | - | 308,703 | - | 308,703 |
| International Equity | - | 476,448 | - | 476,448 |
| Balanced/Asset Allocation | - | 235,138 | - | 235,138 |
| Fixed Income | - | 2,523,755 | - | 2,523,755 |
| | <u>\$ -</u> | <u>\$ 4,744,360</u> | <u>\$ -</u> | <u>\$ 4,744,360</u> |

The Diocese and the independent parish corporations located within its territory expect to contribute \$283,929 to the Lay Plan and \$194,400 to the Clergy Plan during 2015.

Diocese of Duluth

Notes to Financial Statements

Estimated future benefit payments:

| Years Ending June 30, | Lay Plan | Clergy Plan |
|-----------------------|------------|-------------|
| 2015 | \$ 590,000 | \$ 530,000 |
| 2016 | 620,000 | 520,000 |
| 2017 | 630,000 | 530,000 |
| 2018 | 820,000 | 510,000 |
| 2019 | 720,000 | 500,000 |
| 2020-2024 | 4,540,000 | 2,470,000 |

The following shows the Plans' funded status and amounts recognized in the accompanying balance sheets at June 30, 2013:

| | Lay Plan | Clergy Plan |
|--|-----------------------|-----------------------|
| Change in projected benefit obligation: | | |
| Projected benefit obligation, beginning | \$ 11,346,807 | \$ 8,243,566 |
| Service cost | 341,744 | 138,329 |
| Interest cost | 469,914 | 338,664 |
| Actuarial gain | (212,863) | (351,882) |
| Benefits paid | (433,445) | (439,016) |
| Projected benefit obligation, ending | <u>11,512,157</u> | <u>7,929,661</u> |
| Change in plan assets: | | |
| Plan assets at fair value, beginning | 7,426,972 | 4,633,386 |
| Actual return on assets | 655,846 | 404,413 |
| Company contributions | 332,770 | 145,577 |
| Benefits paid | (433,445) | (439,016) |
| Plan assets at fair value, ending | <u>7,982,143</u> | <u>4,744,360</u> |
| Funded status | <u>\$ (3,530,014)</u> | <u>\$ (3,185,301)</u> |

The components of the Diocese's net periodic benefit cost for the fiscal year ended June 30, 2013, consists of the following:

| | Lay Plan | Clergy Plan |
|--------------------------------|-------------------|-------------------|
| Service cost | \$ 341,744 | \$ 138,329 |
| Interest cost | 469,914 | 338,664 |
| Expected return on plan assets | (483,126) | (289,544) |
| Amortization of unrecognized: | | |
| Prior service cost | - | 88,980 |
| Net actuarial loss | 329,195 | 220,537 |
| Net periodic benefit cost | <u>\$ 657,727</u> | <u>\$ 496,966</u> |

Actuarial assumptions: The weighted-average assumptions used to determine benefit obligations at June 30, 2013, are shown below:

| | Lay Plan | Clergy Plan |
|-------------------------------|----------|-------------|
| Discount rate | 4.50% | 4.50% |
| Rate of compensation increase | 3.50% | N/A |

Diocese of Duluth

Notes to Financial Statements

The weighted-average assumptions used to determine net periodic benefit cost for the year ended June 30, 2013, follow:

| | Lay Plan | Clergy Plan |
|--|----------|-------------|
| Discount rate | 4.25% | 4.25% |
| Expected long-term rate of return on plan assets | 7.00% | 7.00% |
| Rate of compensation increase | 3.58% | N/A |

Plan assets:

| | June 30, 2013 | |
|---------------------------|---------------|-------------|
| | Lay Plan | Clergy Plan |
| Equity securities | 46% | 42% |
| Debt securities | 44% | 48% |
| Balanced/Asset Allocation | 5% | 5% |
| Real estate | 5% | 5% |
| | <u>100%</u> | <u>100%</u> |

Note 7. Other Postretirement Benefits

The Diocese provides certain healthcare and dental benefits for retired priests. The program is noncontributory. An annual projected rate of increase in healthcare and life insurance costs for pre-65 beneficiaries of 7.5 percent was assumed by management, reduced 0.5 percent per year until 2020 and 4.5 percent thereafter. An annual projected rate of increase for post-65 beneficiaries of 5.5 percent was assumed by management, reduced 0.5 percent per year until 2017 and 4.5 percent thereafter.

The accrued liability for these benefits was \$5,800,158 and \$4,881,139 at June 30, 2014 and 2013, respectively, of which \$88,728 in 2014 and \$96,198 in 2013 is reported in current liabilities under other postretirement and pension benefits.

The discount rate used in the calculation of future liabilities decreased to 4.25 percent for the year ended June 30, 2014, compared to 4.50 percent for the year ended June 30, 2013. This change resulted in an increase in benefit obligation. In addition, the mortality table was updated to reflect the annual changes to the IRS Prescribed Mortality tables and the medical trend was updated to reflect current expectations of medical cost growth. These assumption changes increased the benefit obligation by \$973,112.

Diocese of Duluth

Notes to Financial Statements

The following shows the Plan's funded status and amounts recognized in the accompanying balance sheets at June 30, 2014 and 2013.

| | 2014 | 2013 |
|--|-----------------------|-----------------------|
| Change in accumulated postretirement benefit obligation: | | |
| Benefit obligation, beginning | \$ 4,881,139 | \$ 5,504,561 |
| Service cost | 167,523 | 183,203 |
| Interest cost | 215,601 | 229,694 |
| Actuarial (gain) loss | 596,240 | (961,602) |
| Benefits paid | (60,345) | (74,717) |
| Accumulated postretirement benefit obligation, ending | <u>5,800,158</u> | <u>4,881,139</u> |
| Change in plan assets: | | |
| Plan assets at fair value, beginning | - | - |
| Company contributions | 60,345 | 74,717 |
| Benefits paid | (60,345) | (74,717) |
| Plan assets at fair value, ending | <u>-</u> | <u>-</u> |
| Funded status | <u>\$ (5,800,158)</u> | <u>\$ (4,881,139)</u> |

The components of the Diocese's net periodic postretirement benefit cost for the fiscal years ended June 30, 2014 and 2013, consist of the following:

| | 2014 | 2013 |
|---|-------------------|-------------------|
| Service cost | \$ 167,523 | \$ 183,203 |
| Interest cost | 215,601 | 229,694 |
| Amortization of unrecognized net actuarial gain | (84,260) | (25,853) |
| Amortization of prior service cost | (81,382) | (81,382) |
| Net periodic benefit cost | <u>\$ 217,482</u> | <u>\$ 305,662</u> |

Actuarial assumptions: The weighted-average assumptions used to determine postretirement benefit obligations at June 30, 2014 and 2013, are shown below:

| | 2014 | 2013 |
|-------------------------------|-------|-------|
| Discount rate | 4.25% | 4.50% |
| Rate of compensation increase | N/A | N/A |

The weighted-average assumptions used to determine net periodic postretirement benefit cost for the year ended June 30, 2014 and 2013, follow:

| | 2014 | 2013 |
|---------------|-------|-------|
| Discount rate | 4.50% | 4.25% |

As of June 30, 2014, there were 18 eligible retired priests receiving benefits and 53 active priests who are eligible to receive benefits at retirement.

Note 8. Income Taxes

The Diocese is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and similar laws of the State of Minnesota.

Diocese of Duluth

Notes to Financial Statements

Note 9. Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes at June 30,

| | 2014 | 2013 |
|---|-------------------|-------------------|
| United Catholic Appeal for subsequent periods | \$ 603,913 | \$ 679,106 |
| Other contributions for future program expenses | 37,048 | 111,163 |
| Fr. Joseph Hughes bequest for the benefit of children | 75,000 | 75,000 |
| | <u>\$ 715,961</u> | <u>\$ 865,269</u> |

Note 10. Permanently Restricted Net Assets

Permanently restricted net assets are held in perpetuity, the income from which is expendable for the following purposes at June 30,

| | 2014 | 2013 |
|--|-------------------|-------------------|
| Margueritte Rinn Trust, education and missions | <u>\$ 100,000</u> | <u>\$ 100,000</u> |

The Diocese has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to operations of the Diocese by its endowment while seeking to maintain purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Diocese must hold in perpetuity. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce a reasonable rate of return. Actual returns in any given year may vary. The board annually appropriates for expenditure any investment earnings.

From time to time, the fair value of endowment funds associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Diocese to retain as a fund in perpetual duration, (i.e. underwater endowments). Losses on permanently restricted endowment investments are first used to reduce previous investment income and gains which have not been expended. Any additional losses are shown as a reduction in unrestricted net assets.

Note 11. Risks and Uncertainties

The Diocese invests in various securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investments securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that those changes could materially affect the amounts reported in the financial statements.

The Diocese of Duluth is involved in various lawsuits relating to claims of alleged sexual misconduct by certain deceased priests and is diligently defending these matters and will continue to do so in a manner consistent with the norms established by the U.S. Conference of Catholic Bishops and with all due respect to the victims of childhood sexual abuse. The Diocese has or will tender the defense of these claims to its insurers. At this time, the Diocese has no practical means to determine the likely outcome or the amount of any damages that may be awarded in the various lawsuits and therefore, no provision has been made for potential loss, if any, that may result from resolution of these matters, however, losses from claims could be substantial. No amounts have been accrued for such claims as losses cannot be determined.

Unknown claims can go back many years where insurance may not have been available or coverage limits were minimal. Also certain types of damages, such as punitive damages, may not be covered by insurance. No amounts have been accrued for unknown claims as losses are unknown and cannot be determined.

Diocese of Duluth

Notes to Financial Statements

Note 12. Related Parties

The Diocese is related to the Seminarian Endowment Fund of the Diocese of Duluth (Seminarian Endowment Fund). The Diocese received no contributions from the Seminarian Endowment Fund for costs related to the education of future priests for 2014 and received contributions of \$120,653 for 2013.

The Diocese is also related to the Catholic Religious Education Endowment Fund of the Diocese of Duluth (CREED Fund). The Diocese received contributions from the CREED Fund for various purposes totaling \$95,687 and \$49,606 during 2014 and 2013, respectively.

During 2013, the Diocese transferred land, building and improvements to the Newman Catholic Campus Ministries at U.M.D., a related party, with a net book value of \$171,000. There were no such transfers in 2014.

During 2014, the Diocese sold certain land to a Parish within the diocesan territory at fair value through cash and a note receivable resulting in a loss of \$215,341.



Independent Auditor's Report on the Supplementary Information

The Board of Directors
Diocese of Duluth
Duluth, Minnesota

We have audited the financial statements of the Diocese of Duluth as of and for the years ended June 30, 2014 and 2013, and have issued our report thereon which contains an unmodified opinion on those financial statements. See page 1. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

McGladrey LLP

Duluth, Minnesota
September 26, 2014

Diocese of Duluth

Schedules of Revenues Years Ended June 30, 2014 and 2013

| | 2014 | 2013 |
|---|---------------------|---------------------|
| United Catholic Appeal, contributions received during the current fiscal year | \$ 1,437,674 | \$ 1,521,867 |
| Interest and dividends, net of expenses | 78,608 | 55,003 |
| Grant income | 218,090 | 237,516 |
| Insurance program | 126,954 | 156,600 |
| Program registration revenue | 129,914 | 142,811 |
| Contributions | | |
| Seminarian Appeal | 221,411 | 159,693 |
| Bequest | 101,249 | 488,843 |
| Other | 26,630 | 27,364 |
| Other income: | | |
| Grants from related parties | 95,687 | 170,259 |
| Hospital Ministry | 131,128 | 138,268 |
| Priest and Deacon retreats and conferences | 68,831 | 35,578 |
| Ministry fees and materials | 44,004 | 29,956 |
| Duluth Area Catholic Schools reimbursements | 29,389 | 28,207 |
| Calvary Cemetery reimbursements | 10,843 | 12,046 |
| Northern Cross rebates | 15,955 | 15,247 |
| Other | 12,372 | 48,468 |
| Total revenues | <u>\$ 2,748,739</u> | <u>\$ 3,267,726</u> |

Diocese of Duluth

**Schedules of Program and General Expenses
Years Ended June 30, 2014 and 2013**

| | 2014 | 2013 |
|--|---------------------|---------------------|
| Program Expenses | | |
| Office of the Bishop | \$ 118,628 | \$ 114,722 |
| Office of the Vicar General | 32,901 | 17,911 |
| Marriage Tribunal | 62,670 | 51,440 |
| Office for Catechists | 74,331 | 80,723 |
| Campus Ministry at UMD | 105,467 | 84,540 |
| Hospital Ministry | 134,660 | 139,130 |
| Office for Catholic Schools | 134,688 | 135,494 |
| Youth and Young Adult | 222,486 | 215,652 |
| Office for Continuing Formation of Priests | 212,919 | 132,972 |
| Office for Vocations | 326,877 | 437,099 |
| Office for Permanent Diaconate | 132,055 | 105,947 |
| Office for Liturgy | 27,482 | 26,497 |
| Office for Safe Environment | 26,618 | 24,072 |
| Communications Office | 268,885 | 267,556 |
| Office for Marriage and Family Life | 60,395 | 41,254 |
| Office for Native American Ministry | 71,156 | 91,285 |
| TV Mass | 26,295 | 27,751 |
| Office for the Social Apostolate of the Church | 51,319 | 57,045 |
| Flood relief | 42,296 | 92,710 |
| Newman Center contribution | - | 170,795 |
| Other | 44 | 42 |
| | <u>\$ 2,132,172</u> | <u>\$ 2,314,637</u> |
| General Expenses | | |
| Diocesan dues and donations | \$ 109,247 | \$ 92,339 |
| Business Office | 202,908 | 189,145 |
| Pastoral Center, building and grounds | 193,171 | 198,597 |
| Pastoral Care of Priests | 165,635 | 331,147 |
| Audit and legal | 138,702 | 55,795 |
| Development Office | 151,160 | 140,602 |
| Depreciation | 101,799 | 117,408 |
| Bad debts | 61,717 | 136,695 |
| Insurance | 119,944 | 164,534 |
| Other | 43,914 | 44,749 |
| | <u>\$ 1,288,197</u> | <u>\$ 1,471,011</u> |